Legislative Advocacy
One of the primary benefits of ACEC membership is the Council's legislative initiatives, which serve to protect our firm's business interests. ACEC has partnered with AIA, MSPE and MSPS to retain the services of Kelley Cawthorne, rated as one of Michigan's most effective lobbying firms. Legislative Bulletins are sent out on a regular basis to keep members abreast of key issues and concerns affecting our industry profession. ACEC hosts a “legislative day” each year to provide members with an opportunity to meet their respective Michigan Senator and Representative and share with them issues of importance to engineering companies. Similar opportunities are available at the Federal level during the ACEC National Convention and Legislative Summit in Washington, D.C.

Professional Development
Continuing education programs addressing all aspects of business within our industry are in demand. ACEC offers a wide-range of educational opportunities each year which help you train your staff and leadership to become better business people. Special seminars, webinars, CEO roundtables and conferences focus on specific business topics including financial and risk management, human resources issues, marketing and business development, and legislative and regulatory issues.

Insurance and Retirement Trusts
ACEC offers insurance and retirement programs for member firms that save companies significant costs. The programs have been developed by engineers - for engineers. The Life/Health Trust, the Business Insurance Trust, and the Retirement Trust are available only to ACEC member firms.

Networking and Business Development
Networking is fundamental to individual and firm success in today's competitive environment. ACEC provides numerous opportunities to meet and form alliances with other firms and to exchange information on the latest technology and practices. Various committees provide members the opportunity to work together and share ideas that address specific challenges faced by member firms. Committee leadership gives employees a chance to develop organization and management skills.

Through joint committees and conferences with owner organizations like MDOT, MDEQ and USDA Rural Development, ACEC member firms have the ability to communicate with potential clients who contract out professional services.
Awards Program
ACEC hosts an Engineering and Surveying Excellence Awards competition each year to provide member firms an opportunity to showcase their special projects. Member firms and their clients come together at an Awards Banquet during Engineers Week to celebrate innovation and excellence. Competition entries are displayed in public buildings and at special events throughout the state as part of the awards competition's traveling exhibit. This offers firms the ability to market their expertise and success.

Partnership Development
Partnering is more than just a buzzword - it is an important aspect of doing business. It strengthens the credibility of our profession. ACEC is leading the way by developing partnerships with state and local agencies and other professional associations. Members are offered the unique opportunity to meet on a personal level with department heads and industry leaders. ACEC has maintained a written partnership with the Michigan Department of Transportation for over 20 years.

Qualifications-Based Selection
ACEC/Michigan is a founding member of the Qualifications Based Selection (QBS) Coalition, a volunteer organization committed to working with local city, township, village and county officials to develop a tailor-made process for selecting design professional firms based on their qualifications and competence in meeting the owner's needs.

National Presence
When you become a member of ACEC/Michigan, you also become a member of the National ACEC. Being located in Washington D.C., the national staff is working to protect your business interests while being closely connected with the Member Organizations located in each state. For additional member benefits, visit ACEC website at: www.acec.org.